

# for energy companies

November 2023



## The problem

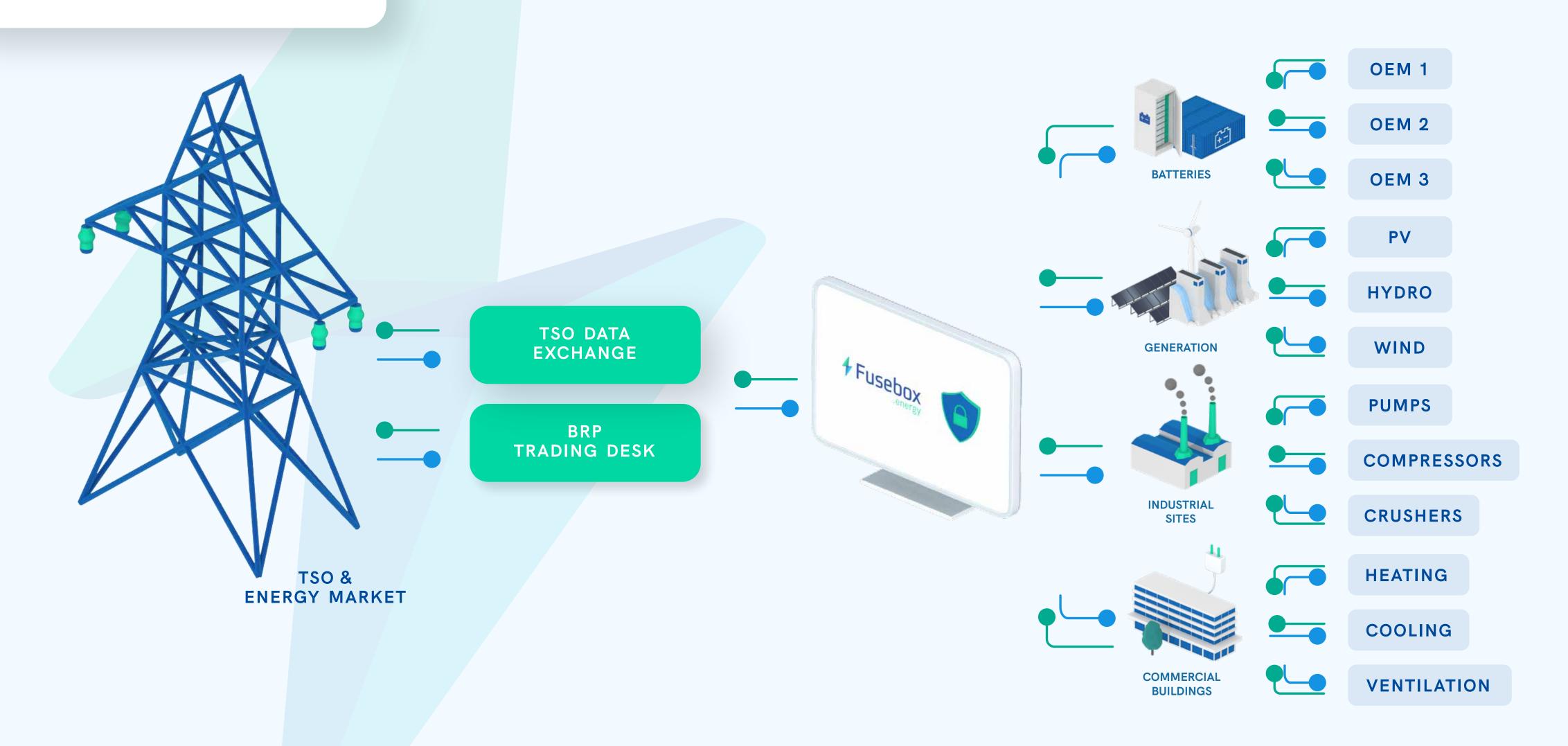
Balancing consumption and production from DERs while making rapid decisions.

## The solution

A fully automatic and an easy to integrate VPP system with EMS capabilities.

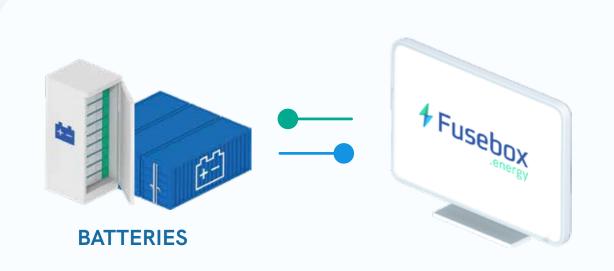
#### Fusebox VPP





#### Our unfair advantage







- Grid congestion
- Negative price protection
- Real-time monitoring and management
  - •• Measuring on a 1-second bases
- Aggregated assets view
- Energy distribution for hybrid sites
- Energy arbitrage (Day-ahead & intraday price input)



#### Besides EMS contents, the package includes:

- Centralised DER monitoring and management
- New business opportunities
- Providing your client more value





#### Besides DERMS contents, the package includes:

- Access to balancing market (TSO)
- mFRR, aFRR, FCR services
- Connection to third party bidding desks/software
- Ability to use different bidding strategies for different portfolios
- Insights for day-ahead and intraday trading
- Manual dispatching capability

#### **Business model**

Robust software toolkit spanning from aggregation to energy trading:

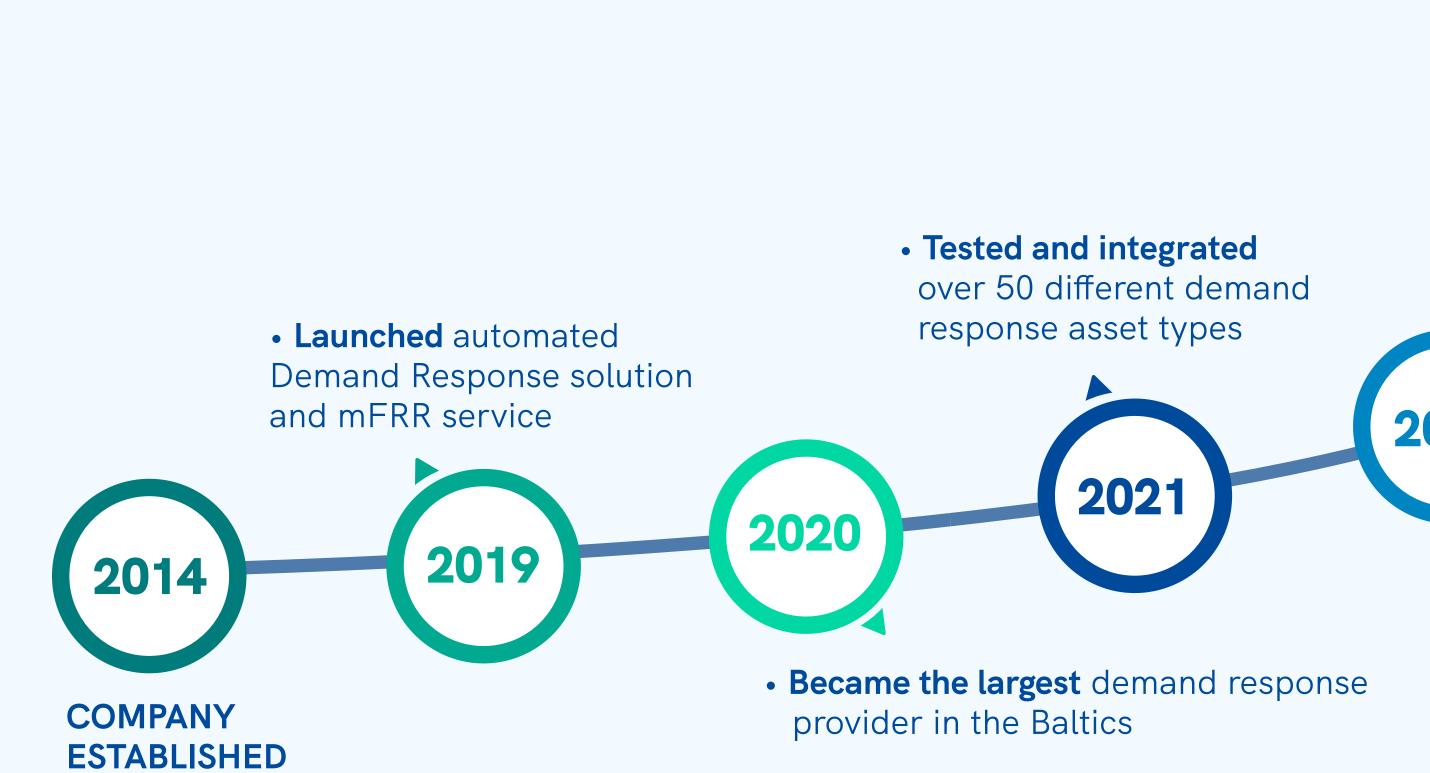


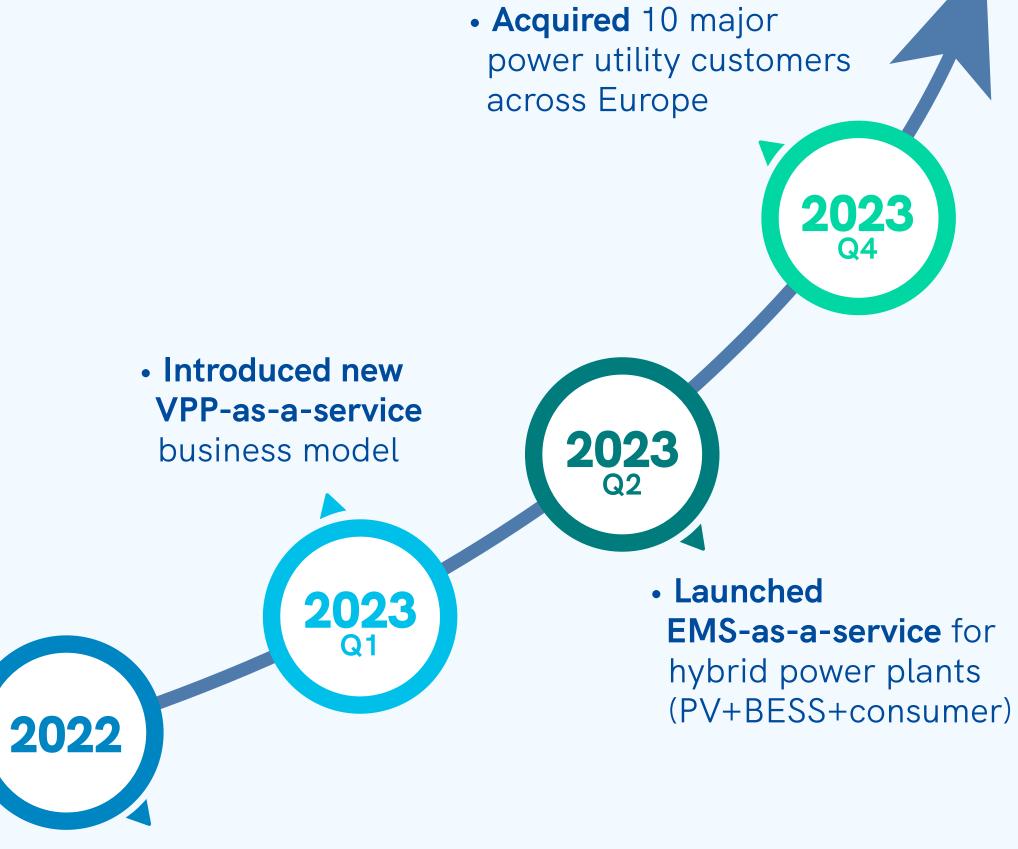
## **EMS Per Month** No on-boarding fee Fusebox trades with flexibility Fusebox manages assets Fusebox's business logic Client can add subclients **Energy Management System**

## **DERMS** Per Month 000-2 000€ **On-boarding fee 2 000-5 000€** Fusebox trades with flexibility Client manages assets Client & Fusebox business logic Client can add subclients Distributed Energy Resource Management System

### **VPP** Per Month 3 000-10 000+€ On-boarding fee 15 000€ Client trades with flexibility Client manages assets Client's business logic Client can add subclients Virtual Power Plant

#### Past milestones





• Integrated with TSOs in EE, FI, SWE, LT.

Launched FCR and FFR services



#### Future goals







## Thank you!

Interested to know more?

Drop us a line

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