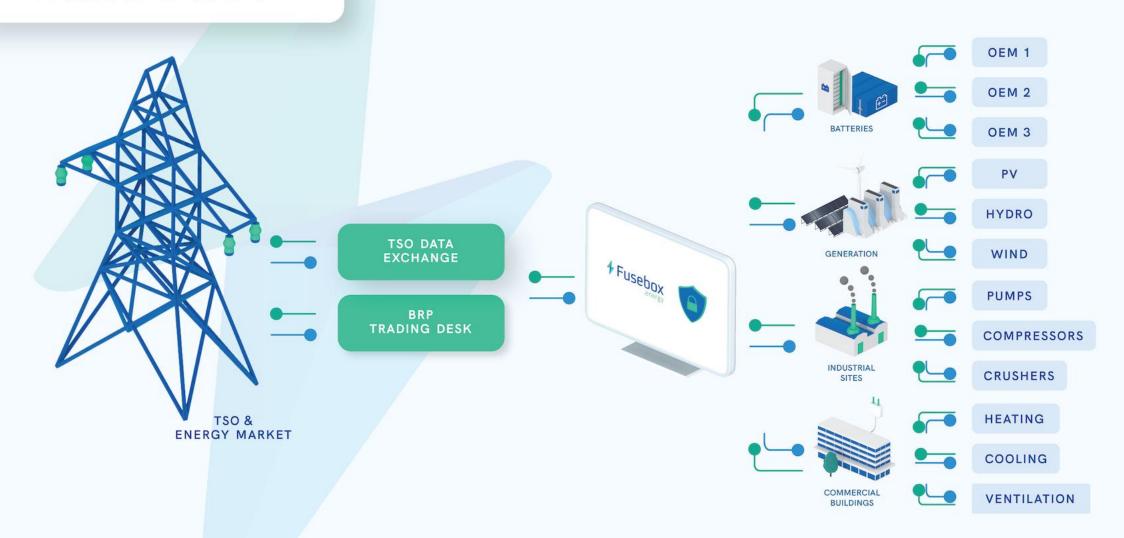


# What is a VPP?





#### **Business models**





Creating revenue streams through the provision of ancillary services to TSO.



Reducing the imbalance in a power utility's production and consumption portfolio.



Generating additional income through ancillary services and arbitrage, with revenue sharing for asset owners.



Minimizing energy costs.

#### **Core Features**



#### **Core Features**

- Operational insight, near real time telemetry
- MQTT & API communication
- Asset control capability
- Battery storage trading engine
- Grid congestion, energy diversion
- Asset optimization based on day-ahead price
- Loads shifting and shedding
- Full readiness for the participation at Ancillary Services

#### **Ancillary Services**

- Fast connection to Fusebox EMS sites
- mFRR up and down trading
- aFRR up and down trading
- FCR up and down trading
- FFR

#### Business case 1: Ancillary services to TSO





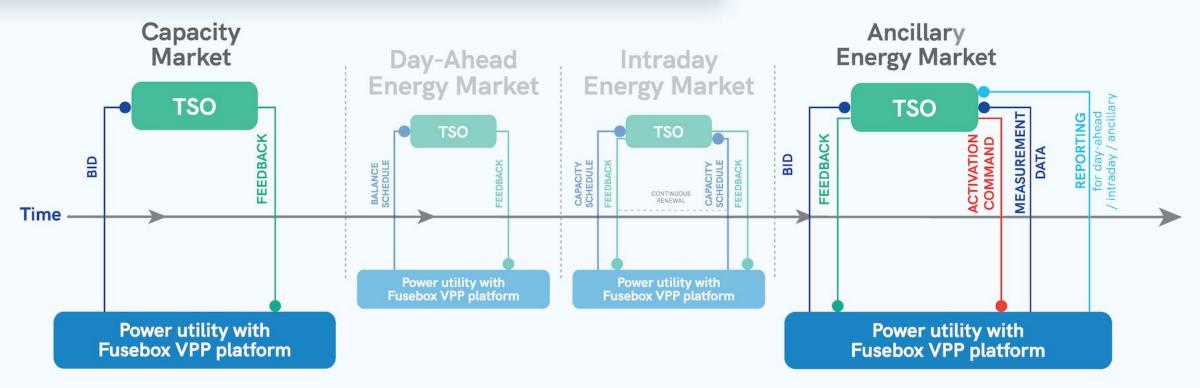
Creating revenue streams through the provision of ancillary services to TSO.

# **Prerequisites**

- Integration with TSO:
  - .. mFRR, aFRR and FCR bidding
  - real-time telemetry capabilities
- Integration with Assets:
  - •• real-time telemetry

### Business case 1: Ancillary services to TSO





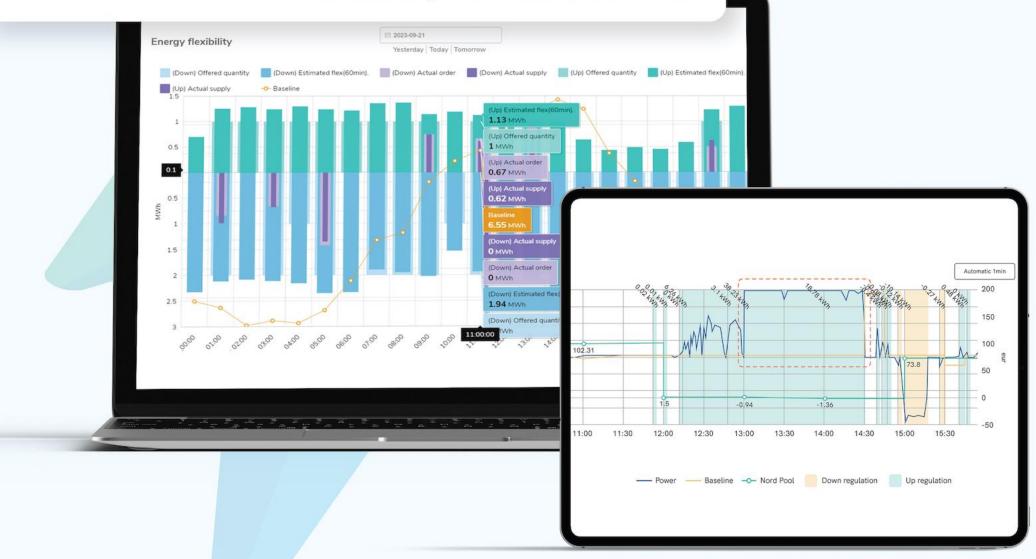
#### VPP platform technical capabilities (fully automated)

- · Price strategy, bidding, market result monitoring, and scheduling
- Dispatch and regulation
- Reporting, settlement, and billing
- Support & training

- New revenue stream
- Expanded market options



Business case 1: Ancillary services to TSO



#### Business case 2: Imbalance reduction





Reducing the imbalance in a power utility's production and consumption portfolio.

# **Prerequisites**

- Scalable integration with monitorable assets
- **Real-time** telemetry of assets

# **Optional**

TSO integration for improved schedule accuracy

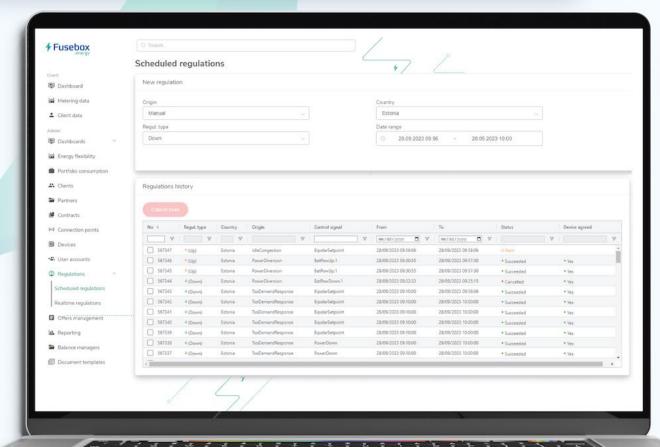
#### Business case 2: Imbalance reduction

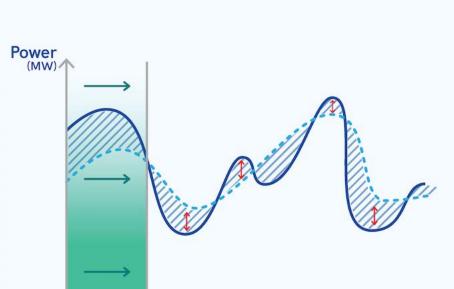


Reality

Time (h)

---- Prognosis

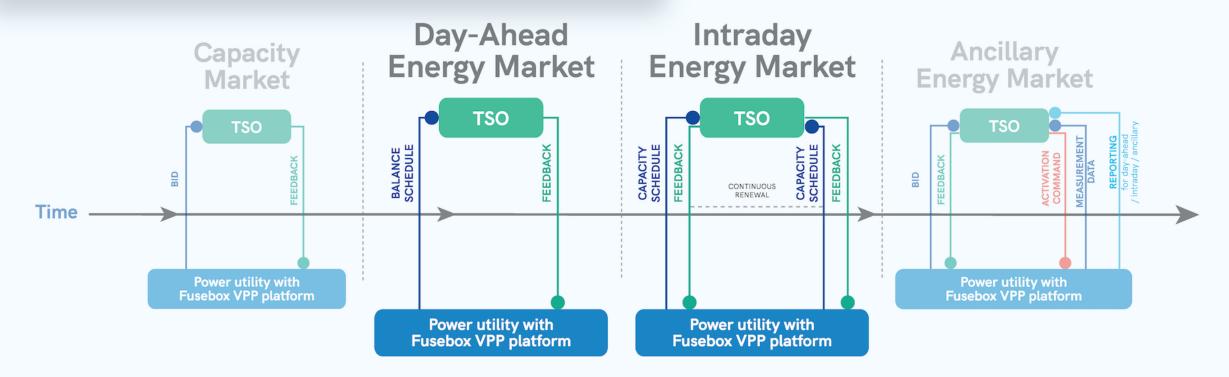




Current moment

#### Business case 2: Imbalance reduction



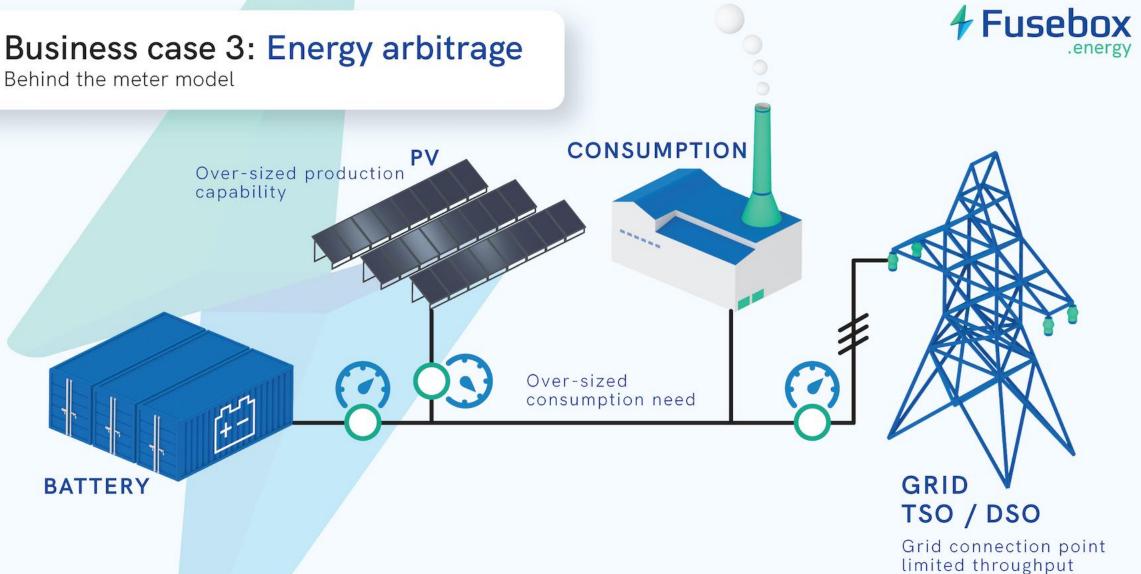


#### **VPP platform technical capabilities** (fully automated)

- Situational overview of production and consumption assets that usually contribute to imbalance
- Asset group scheduling and control capability
- Automated data exchange with TSO for sending balancing and capacity reports

- Reduction of imbalance costs
- Continuous overview of portfolio's consumption and production

# Business case 3: Energy arbitrage



### Business case 3: Energy arbitrage





Generating additional income through energy arbitrage, with revenue sharing for asset owners.

# **Prerequisites**

- Energy storage capability
- Real-time telemetry connections with (TSO and) assets

# **Optional**

- Cooperation between renewable and demand-side resources (small & medium-scale assets)
- TSO integration for improved arbitrage via ancillary services for increased price difference





# VPP platform technical capabilities (fully automated)

- Activate energy arbitrage scheduling based on prices
- Implement reporting and billing
- Consider PV and wind production in operation choices

- Increase revenue
- Maximized earnings by managing energy market volatility and balancing services

- Revenue-sharing with asset owners
- Reduce client churn
- Attract new customers

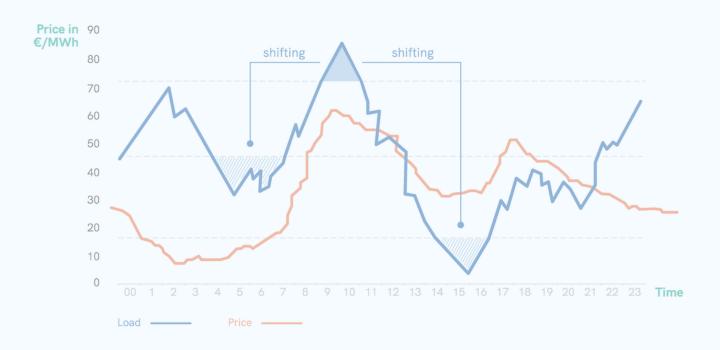




# VPP platform technical capabilities (fully automated)

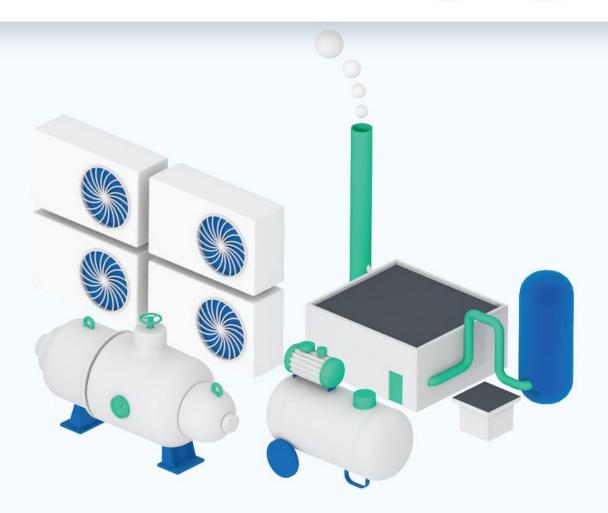
- Optimization module considers energy prices and technical constraints
- Utilizes energy price data
- Manages power flows and curtailment
- Automates reporting and billing

- Cost savings
- Reducing client churn
- Attracting new customers



# Business case 4: Minimizing Energy costs





Minimizing energy costs by peak shaving and load shifting (demand response).

# **Prerequisites**

- Utilization of Controllable demand side Assets (Medium and Small-Scale)
- Real-time Telemetry Integration with Assets





Business case 4: Minimizing Energy costs

### Integration alternatives



# Fusebox Industrial and Residental Gateway Controllers

(LAN, 4G, WiFi)

- Process controller independent
- Communication over secure MQTT protocol
- Supports industrial fielbusses (e.g ModbusTCP)

#### Cloud-to-Cloud Building Management System (BMS)

- Schneider
- Siemens
- 🗣 Fidelix
- ARE Cloud
- 👍 ABB
- 4 ... and many others

# OEM API integration

- Manufacturer specific API
- E.g. Huawei, SolarEdge, GoodWe

# API aggregator integration

- eNode
- **4** Telematica
- FV Energy
- ... and many others

#### **Fusebox**



# Thank you!

Interested to know more?

Drop us a line

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